

Wild Spirit Wolf Sanctuary is a 501(c)(3) nonprofit organization located in the rural community of Candy Kitchen, New Mexico.

Dedicated to rescuing displaced, unwanted, and un-releasable captive-bred wolves, wolf-dogs, and other wild canine species, including foxes, coyotes, New Guinea singing dogs, and Australian dingoes, Wild Spirit has welcomed animals from all over the United States to the Sanctuary. Each rescue is provided lifetime care through nutrition, medical support, enrichment, and animal companionship, when applicable.

Since opening in 1991, Wild Spirit has rescued and cared for over 400 animals.

OUR MISSION RESCUE I SANCTUARY I EDUCATION

Wild Spirit Wolf Sanctuary operates with an "Animals Come First" attitude. As an organization that predominately rescues captive-bred, wild canines as a direct result of the exotic pet trade, this is vital. Not only does Wild Spirit focus its educational efforts on informing the public about the different species, but also on the cruel realities of the exotic pet trade and what happens to wild animals when they are forced into captivity.

"Wild Animals Are Not Pets" is the motto at Wild Spirit, and that message is relayed loud and clear throughout all of the programs offered. Furthermore, Wild Spirit teaches the public about the humane treatment of wild animals, about the relationships between people and other life through respectful, compassionate coexistence, and about humanity's important role as having the choice to be a part of the change needed to see ecosystems heal and thrive.

WILD SPIRIT'S HISTORY

Wild Spirit Wolf Sanctuary was founded in 1991, originally as The Candy Kitchen Wolf and Wolf-Dog Rescue Ranch, by the late Jacque Evans, a local artist who used the profits from the sales of her paintings to support the rescued wolves and wolf-dogs. News of Jacque's compassionate devotion to the rescues spread, leading the ranch to expand and to the partnership with Barbara Berge, credited as the co-founder, in 1993.

Over the course of 10 years, Jacque and Barbara collaborated to transform the young rescue into a fully operational non-profit organization.

In October of 2003, Leyton J. Cougar, Education Director, was promoted to the position of Executive Director, and thus the transformation of the Ranch into Wild Spirit Wolf Sanctuary began. With Leyton's vision, charisma, and dedication, Wild Spirit has evolved into an internationally renowned sanctuary, which currently cares for coyotes, New Guinea singing dogs, red foxes, and Australian dingoes in addition to the wolves and wolf-dogs.

Leyton frequently traveled throughout the United States with Raven, an educational ambassador wolf, who helped Leyton teach the public about wolves, the cruelties of the exotic pet trade, and the importance of letting wild animals remain wild.

In November of 2018, Leyton adopted the new title of Director of Development while Crystal Castellanos, Assistant Director, was voted in to be the Director of Operations, and both work diligently as leaders of the Sanctuary.

Along with the Board of Directors, Crystal has worked sedulously to transition Wild Spirit's focus more directly to self-sustainment, animal enrichment and wellness, and to the mission of education.



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A howling thanks to our dear friends, Cathy and Gérard Vachez, for donating countless hours and love into creating this visually dynamic report.

www.wildspiritwolfsanctuary.org

BOARD MEMBERS Anne Stravalle-Schmidt - Chair • Brian Spinnato - Vice-Chair and Treasurer • Thom Reiss - Secretary • Jan Ravenwolf

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Greenwood, Gift Shop Assistant • Stephanie Leitch, Gift Shop Assistant • Stephanie Grenadier, Housekeeping

VOLUNTEERS Mike Budd • Abbie Harville • Jared Kain-Woods

Dear Readers,

The Wild Spirit Team is delighted to present our first Annual Report for Wild Spirit Wolf Sanctuary! I would like to give a huge thanks to our wonderful team member, Kendra Kain-Woods, Grant Coordinator, for making this a priority in 2019.

At 28 years old, Wild Spirit continues to evolve and grow due to the incredible support we receive from our many members and fans, due to the dedication from our team who work diligently for our rescues every day, and thanks to our wonderful Board of Directors who juggle the big picture.

Perhaps because we are a sanctuary for pack animals, it makes sense that the Wild Spirit Team has fostered our own "pack mentality." We eat together, we work together, we celebrate together, and we cry together. With this in mind, it has been a priority of mine to help establish a culture within our human pack that fosters love, compassion, collaboration, strength, and support, all of which come naturally to a wolf pack. It's built into their DNA, and in a lot of ways these characteristics are built into ours, as well.

To provide the space and time for our Team to meet, Wild Spirit adjusted its operating hours for 2019. In doing so, every Tuesday from 2:30 PM to 3:30 PM our Gift Shop closes to allow us to come together. Over the last six months, we have focused primarily on encouraging open and honest communication between team members, and our efforts have been supported by a series of exercises and consistency.

Although we humans are a social species, a lot of the lessons we learn in society encourage us to build walls. While we understand that it may be hard for people to get vulnerable with their supervisor or teammates, to the Wild Spirit Team, it's vital to not only get on the same page but to remain cohesive. Taking an hour each week has already strengthened our workplace environment. In the last year, I've personally seen a huge shift in how our team

collaborates to find solutions for the Sanctuary and its animals. If anything, the work we do each Tuesday has made us realize one of our biggest strengths: Diversity breeds the power of discussion, variety, and creativity, especially when developing solutions.

When the human pack is compassionate, supportive, and unified, we find that this positivity ripples out to our rescues who are quite sensitive to our energies. It has been a dream of Leyton's for the human pack to act like a wolf pack, and I am delighted to support this dream as a reality for the Wild Spirit Team.

Far too often, the human element of Wild Spirit is forgotten beneath our mission of rescue, sanctuary, and education, as all apply to our canid rescues. However, if our human pack cannot cooperate, if there is distrust, miscommunication, or distress then our rescues are the ones who suffer.

As Wild Spirit continues to move forward, I am truly filled with excitement to witness what our team can accomplish, especially as we continue to cultivate our unique culture. Like Marge M. Kennedy said in her book, "The Single Parent Family: Living Happily in a Changing World":

A family is what you make it, and it is made strong not by the number of heads around the dinner table but by the created rituals, the shared memories, the commitment of time, love, and support you give to one another, and by the hopes you have as individuals and as a unit.

Sincerely,

Crystal Castellanos Director of Operations

LETTER FROM THE DIRECTOR OF OPERATIONS





LETTER FROM THE DIRECTOR OF DEVELOPMENT

Hello, My Dear Friends,

As I reflect on 2019, it seems like the year just vanished, as water into the desert sand. Sometimes I feel like we are just getting started at Wild Spirit, and at other times, I feel as though the past twenty-three years, for me, have been an eternity.

I have seen Wild Spirit in all its stages of development and growth, and I have had the opportunity to rescue hundreds of animals as well as teach in dozens of schools, clubs, libraries, and events. Recently, I calculated that I have driven over a million miles in the past twenty-three years to rescue and teach on behalf of the Sanctuary, and I am so grateful for the opportunity to serve the public and the animals.

With help from the Wild Spirit Team, including staff and volunteers, I have watched as the Sanctuary was carefully crafted into a beautiful environment for our wild rescues to live. I have witnessed our feeding protocol go from dishing outdated dog food stored in steel cans in the sun to preparing species-specific diets using a fully functional kitchen with two walk-in freezers that are filled with wild game, domestic red meats, poultry, and fish.

There was once a time where we relied heavily upon many volunteers to support the Sanctuary in completing all sorts of tasks, and this lasted for many years, especially when Wild Spirit was in its youth. Today, we have an incredible, hard-working staff who share the responsibility of helping the Sanctuary thrive with the assistance from a few volunteers throughout a year's time.

This is all to say that Wild Spirit has grown significantly over the years, and it has grown to the point where we are likely one of the premier wolf sanctuaries in the world. We have been featured in magazine articles and on television news

programs around the globe, and we have been represented on the National Geographic Channel, the Discovery Channel, and on Animal Planet.

As Wild Spirit continues to grow in popularity, we begin to host more international guests who in turn help spread the word about our dedication to our mission. The Sanctuary is also reaching many more people through social media, including Facebook, Instagram, Twitter, and YouTube, which was not an option when we got started in the early 1990's.

I am so appreciative that we have had support from people like you. Although sanctuary life has never been easy, it would not be possible at all without people like you who recognize the importance of our mission and the dire need for it to continue.

On behalf of the Wild Spirit Team and our 61 rescues, currently, thank you so much for your continued support, whether through donations, animal sponsorships, social media likes, follows, and shares, or visiting Wild Spirit to participate on a tour. Hopefully, the generosity, kindness, and love from folks like you will continue in 2020, as Wild Spirit pushes forward on its mission. We are sincerely grateful.

Cordially,

Leyton J. Cougar Director of Development

MEET OUR NEW RESCUES



Affectionately called "Little Monster," Naia is our youngest resident at six months old. A high-content wolf-dog, Naia came to us from the Northeast where she was born with the intention of being sold for educational purposes. However, the original arrangement fell through not too long after Naia was born, leaving her future uncertain. Not wanting to keep Naia and feeling the pressure to rehome her quickly, the person caring for Naia learned about Wild Spirit Wolf Sanctuary and reached out to us with the hope we had room. Flurry, our twelve-year-old Arctic wolf, was a bachelor, and a good candidate for a new companion, so we welcomed Naia into our Wild Spirit Family.

Over the last six months, Naia has blossomed into an incredibly sweet, playful, intelligent, and social animal. Still very much a puppy, Naia is overflowing with energy, curiosity, and determination. She lacks a lot of the boundaries that the adult wolves and wolf-dogs possess, but her older companion is resolute in setting her straight. With a growl or baring of his teeth, Flurry does not hesitate to provide Naia with the discipline she needs as a growing young pup. Although, Naia has proven to be quite dramatic in response! She will squeal and cry, though Flurry does not harm her. The Wild Spirit Team thanks Agana, our high-content wolf-dog female in a nearby habitat, for teaching Naia this behavior.

Oni and Zeus, both mid-content wolf-dogs, live next door, and Naia absolutely loves them! She can be seen rubbing along the fence, whining, and licking through the chain-link towards her neighbors in "Hello." Incredibly, since Naia moved in with Flurry, the team has noticed significant shifts in Zeus's personality. Always a more aloof animal, Zeus historically has not been overly social. However, he can now be seen asking for affection from his caretaker every morning, and more amazingly, Zeus began to request going out for walks again, which he had not done in several years.

Because socialization is critical to the proper development of wolves and wolfdogs, Naia has weekly playdates with several of our other rescues—Leia and Lyca, being young and closer to Naia's age, help Naia expel her puppy energy and both provide further guidance.

Before Naia came to the Sanctuary, the breeder nicknamed her "Busy-Bee," or "B.B." for short. While the team has not adopted this nickname, we are in full agreement that it is an accurate depiction.

Keep up with Wild Spirit and watch as Naia continues to grow and become the amazing free-of-a-human-home animal she was born to be!



Late September, the sweet, elderly Lair, a thirteen-year-old mid-to-high-content wolf-dog, came to us from California along with Kaya, a three-year-old high-content wolf-dog. Although her time with Wild Spirit was brief, Lair managed to steal the hearts of all those at the Sanctuary who met her.

Lair was incredibly charming, near blind and deaf, but with a distinct spunkiness that her companion, Nikki, a sixteen-year-old high-content wolf-dog, especially enjoyed. Lair did not hesitate to tell Nikki off, especially when it came to food or attention from caretakers, which earned her respect from her old-man companion.

The One Acre, an empty enclosure utilized for enrichment, borders Lair and Nikki's habitat. When animals would visit the One Acre, Lair greatly enjoyed fence-fighting with them and telling them off in her I-know-best way. In particular, Lair liked when Naia and Leia would romp around the One Acre, though she hated it when Quinn and Lyca did so.

It took Lair about a week to acclimate to Wild Spirit's routine, her new neighbors, and the various caretakers. Despite being unable to see or hear us well, Lair was able to differentiate each person by smell and knew the particulars of each person's routine. When she knew it was her turn to receive a "medball," which is a small chunk of ground beef encasing medications and/or supplements, Lair would stand at a specific spot at the fence and stare the caretaker down until she received her treat.

Little "Lair Bear" was exceptionally petite, and looked like the offspring of a bear and wolf with her rounded head and ears. She adored her blankets, and would proudly gnaw on her bones atop them. When it was meal time, Lair could be heard "a-woo-ing" with excitement, ready to get her food.

Many people loved Lair. Throughout her thirteen years, several caretakers were blessed with the honor of caring for this sweet lady, and it was clear to the Wild Spirit Team just how much she was adored. In fact, we received several e-mails as well as phone calls checking in on her when she first arrived as well as shortly after her passing.

Lair, you will be sincerely missed.





Before transporting Kaya, a three-year-old high-content wolf-dog, to Wild Spirit, the team was informed that Kaya was a very nervous animal, constantly pacing, and not unknown to fear-snap when people would enter her habitat in California. Kaya would retreat from the approach of humans, and she lived alone. Learning of this, we expected similar behaviors to occur here, but within an hour, Kaya was rolling over, exposing her belly, and asking for affection.

Kaya has only continued to surprise caretakers in her few months of living with us. While she

is clearly a social animal, it is obvious, too, that caretakers need to remain attentive, calm, and responsive to Kaya as her nervous energy escalates easily. With a history of abuse, we expect that it could take a significant amount of time for Kaya to gain confidence, and for her to no longer fear our reactions to her actions.

When it comes to male versus female caretakers, it is evident that Kaya is sweet on the men. She absolutely loves Tim Waite, our Building and Maintenance Technician, and she will continuously whine, whimper, jump in place, and vie for his

attention. With other caretakers, she can be pushy, and she will lean into people for comfort.

Kaya has a strong personality, she is extremely food-obsessed and intelligent, and she is quite the model when a camera is directed her way. When it comes to treasured items like bones, she can be possessive, which is not uncommon. Who wants to share valuable treats, after all?

We hope you will join us in our excitement in watching Kaya come into her own!

A MOMENT IN MEMORY



The Wild Spirit Team would like to pause a moment to reflect . . .

Please join us in celebrating the beautiful spirits who graced us with their presence here at the Sanctuary before passing on. Whether a rescue lived with us for a decade, a couple of years, or just a few months, each brings with them unique personalities, quirks, likes and dislikes, challenges, and rewards.

2019 presented the Team with eight deaths, which is double the good-byes we typically say annually. Of course, we must bear in mind that of the 61 rescues residing at the Sanctuary, 40 of them are elderly, being eight years and older.

The reality is we will likely see many lives pass on within the next five years, but we are prepared. Part of existence, after all, is the beauty of impermanence. Life is not separate from death but a different stage. That is not to suggest that saying good-bye is ever easy, but while we mourn we shall also celebrate the individual lives that co-existed beside ours.

In affectionate celebration, The Wild Spirit Team offers love, fond memories, and respect to the following spirits:

ALLY



Sponsored by

Ali Furmall | Bonnie Ranft | Daniel & Elaine Schwartz | David & Diane Light | Gary Wittenborn | Jason Trail | Jennifer & Patrick McWilliams | LA & PK Burrows | Linda Sue Young | Marie Sikora | Nancy Callahan | Nancy Eugenio | Pete Sandler | Rod & Andrea Cassidy | Roger & Trish Villanueva | Steve & Martha Steinberger | Toni Austin-Allen

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LAIR

SHASTA



NYMERIA



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SUMMER

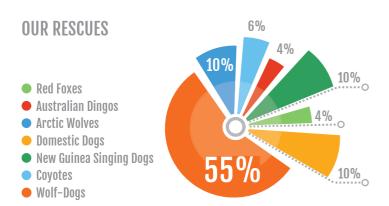


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Dianne Hamm | Gail Haak | Gay & Paul Witherington | Jama Fontaine | John & Ann Fleetwood | Mary Johnston | Mr. & Mrs. James C. Bonk | Rich & Margie D'Antonio | Roger & Trish Villanueva | Sheryl Lilly

WILD SPIRIT IN NUMBERS

In 2019, Wild Spirit provided sanctuary to 69 animals, including 3 red foxes, 4 coyotes, 3 Australian dingoes, 7 New Guinea singing dogs, 7 Arctic wolves, 38 wolf-dogs, and 7 domestic dogs.



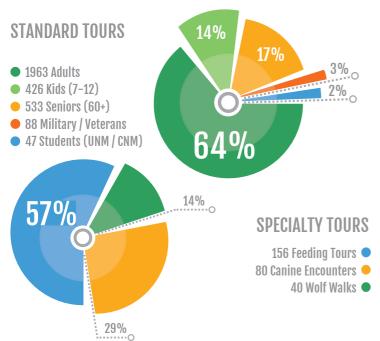
3 new rescues were welcomed to the Sanctuary this year: Naia, our 6 month-old very high-content wolf-dog; Kaya, a three-year-old high-content wolf-dog; and Lair, a thirteen-year-old wolf-dog.

Wild Spirit also said good-bye to 9 individuals: Ally; Jon Snow; Rain; Summer; Shasta; Saint; Angel; Nymeria; and most recently, Lair.

At this stage, due to a limit on space, time, and resources, Wild Spirit reaches capacity between 54 and 60 animals. Throughout 2019, the Sanctuary remained around capacity, which means many rescue requests had to be denied.

Wild Spirit receives an average of 7 rescue requests a week from all over the United States. That means we had to turn away over 350 animals, and of that total over half of those requests were for wolf-dogs. Other requests included situations that involved coyotes, foxes, and wolves.

A total of 3,380 tours were given to the visiting public in 2019, including 3,057 Standard Tours, 47 Group Tours, and 276 Specialty Tours.



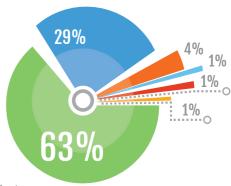
Throughout 2019, 137 individuals volunteered their time to help Wild Spirit with a variety of tasks and projects.

Of the people who ventured out to assist Wild Spirit, 40 were Weekend Warriors, 5 were Animal Care Volunteers, 2 were remote volunteers, 2 were maintenance volunteers, 2 were administrative volunteers, and 86 children came as part of several boyscout troops.

30 of the 40 Weekend Warriors were students from the nearby Navajo Technical University.

Volunteers have always been a critical component of the Wild Spirit Team. Much of the success of the Sanctuary, especially in its youth, is owed to the people who offered their time, energy, and skills. Howls of thanks, always, to the individuals who donate in-kind!





- 86 Boyscout Troop Volunteers
- 40 Weekend Warriors
- 5 Animal Care Volunteers
- 2 Remote Volunteers
- 2 Maintenance Volunteers
- 2 Administrative Volunteers



We accept applications on a rolling basis. To start the process, please email a cover letter and your resume to: wswsapplications@gmail.com

To learn more about volunteering for Wild Spirit Wolf Sanctuary, visit our website: http://wildspiritwolfsanctuary.org/accepted-volunteers/

There you can read about the rules and regulations, our culture, living arrangements, stipends, and more!



NEW THIS YEAR: THE CARNIVORE DIET

Early in 2019. Wild Spirit Wolf Sanctuary set out to reinvent how we feed our rescues, and we started by researching species-appropriate diets for canines. A new, raw meat diet was developed and was then integrated into our daily routine. It was a huge transition, not just for our hungry canines but for our staff and volunteers, as well. We went from feeding a mostly pure raw meat diet (which was not ground nor supplemented) with one meal a week containing supplements and vegetables to a homemade, species-appropriate and nutritionally balanced diet-The Carnivore Diet.

Immediately following the introduction of the new diet, the Team began to see improvements in the overall wellness of each animal, proving the transition was well worth the effort. Best of all, our rescues all agree it's very tasty. Gone are the picky eaters who often refused their meals in the past! Gone, too, is the gastrointestinal upset that was once routine with the rescues. Overall, the Team has observed less inflammation, higher appetites, firmer and healthier stools, softer coats, and a decrease in allergy symptoms.

Our Team observed the most significant improvement for one of our rescues in particular: Quinn. Quinn is a young low-content wolf-dog who had been displaying symptoms of the autoimmune disease lupus to the point where his nose would often crack and bleed. Lupus has both genetic and environmental causes, however, you are what you eat and food is medicine. After several months of

the Carnivore Diet and supplementation with CBD oil, the symptoms decreased to the point that our veterinarian, Dr. Gonzalez, was amazed when he examined Quinn during the Annual Vet Visit this past September and observed no signs of disease.

The Carnivore Diet contains all essential vitamins, minerals, and amino acids. It consists of raw meat. raw egg, egg shells (for calcium), raw liver, taurine, kelp powder, glycine powder, vitamin E, ginger, and milk thistle. All ingredients are conveniently mixed and ground using a large commercial meat grinder. While the ginger and milk thistle are non-essential, both supplements are added because they help with liver detoxification and they provide antiinflammatory benefits, which is important for our large elderly population. The Carnivore Diet also uses whole food sources of nutrition over artificial supplements whenever possible.

While the Carnivore Diet has been a huge success. it still requires a lot of work and ingredients for it to be prepared each week. With 61 rescues currently, it takes 2,800 pounds of meat, about 1,000 eggs, and 150 pounds of liver each month!

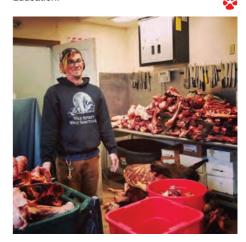
To provide The Carnivore Diet to our rescues for a year, it requires 36,400 pounds of muscle meat, 1,924 pounds of liver, and 12,792 eggs.

Fortunately, Wild Spirit currently receives all muscle meat via donation from several food partners, including Roadrunner Food Bank, Community

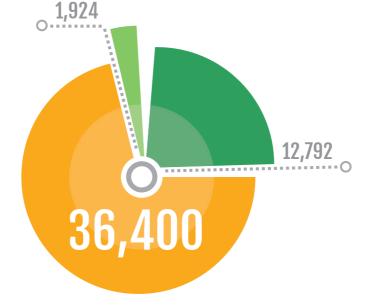
Pantry, and Shamrock. A huge howl of thanks to our generous supporters, for without their meat donations the rescues would not receive this beneficial diet.

Want to also help Wild Spirit continue to provide the highly beneficial Carnivore Diet to our rescues? Please visit our "Feed the Faces" page on our www.wildspiritwolfsanctuary.org/ feed-the-faces, or check out our Amazon Wish List to learn more!

The Carnivore Diet simply could not be possible without the generosity of donors and sponsors like you. Thank you so much to all who donate, visit us, and share in our mission of Rescue, Sanctuary, and Education.



CARNIVORE DIET



Muscle Meat

Liver

Eggs

HOWL OUT! CARROLL PETRIE FOUNDATION

For Wild Spirit Wolf Sanctuary's 2019-2020 Annual Report, the Team would like to "Howl Out!" and recognize the generosity and continued financial support from the Carroll Petrie Foundation.

Thanks to the Foundation's kindness, the Wild Spirit Team was able to focus efforts on a variety of projects throughout the year, including enclosure upgrades and maintenance, the construction of our unique Geriatric Building, and the assembly of new cave houses for several of the habitats.

The Wild Spirit Family howls our gratitude!

Towards the Geriatric Building project, Wild Spirit spent a total of \$7,397.75 from the \$7,900.00 grant, as follows:

DATE	COMPANY	DESCRIPTION	AMOUNT	TOTAL
12/08/18	CARROLL PETRIE FOUNDATION	Grant Award	\$7,900.00	\$7,900.00
07/09/19	HOME DEPOT	Cement Mixer	\$334.85	\$7,565.15
07/17/19	MENARDS	HDPE Panels	\$1,244.45	\$6,320.70
07/18/19	C&E	Gravel	\$448.05	\$5,872.65
07/25/19	HOME DEPOT	Supplies	\$3,378.53	\$2,494.12
07/25/19	ALLUPS	Fuel	\$45.22	\$2,426.51
08/21/19	HOME DEPOT	Supplies	\$67.61	\$2,399.11
08/22/19	HOME DEPOT	Mortar	\$27.40	\$2,340.24
08/23/19	AMAZON	Butyl Rubber Caulk	\$58.87	\$2,274.86
09/04/19	HOME DEPOT	Window	\$65.38	\$1,794.86
09/10/19	URS GUADERON	Labor	\$480.00	\$1,204.86
09/11/19	DAVID MCNITT	Labor	\$590.00	\$635.02
09/11/19	HOME DEPOT	Drywall and Electrical	\$569.84	\$589.80
10/25/19	LOWES	Supplies	\$87.55	\$502.25

Towards the Habitat Upgrades project, Wild Spirit spent a total of \$4,538.64 from the \$9,600 grant, as follows:

DATE	COMPANY	DESCRIPTION	AMOUNT	TOTAL
12/08/18	CARROLL PETRIE FOUNDATION	Grant Award	\$9,600.00	\$9,600.00
07/24/19	MERRILL FENCE COMPANY	Hog Rings	\$215.64	\$9,384.36
09/11/19	MERRILL FENCE COMPANY	Top and Ground Wire	\$2,376.80	\$7,007.56
09/20/19	BRIAN BANOCZI	Labor	\$345.00	\$6,662.56
09/26/19	HOME DEPOT	Conduit	\$8.51	\$6,654.05
10/04/19	BRIAN BANOCZI	Labor	\$273.75	\$6,380.30
10/08/19	HOME DEPOT	Concrete Coloring	\$60.70	\$6,319.60
10/08/19	HOME DEPOT	Cave House Supplies	\$579.74	\$5,739.86
10/17/19	HOME DEPOT	Cave House Supplies	\$115.81	\$5,624.05
10/23/19	HOME DEPOT	Cave House Supplies	\$562.69	\$5,061.36

"We had a 'howling' good time!"

The Shaw's

TESTIMONIALS

"I now understand why no person should own or breed a wolf-dog. Thank you."

Wolf-tastic!

The work they are doing here is amazing. The educational experience during the tour is fantastic. All the animals are gorgeous and happy. They have a gift shop that helps support the animals.

Kelly B

Love the experience these amazing people have provided. The knowledge and love they have for all of the wild animals in their care, is astounding. Thank you so much for providing such a tremendous experience to give my children during their visit here!

Amanda

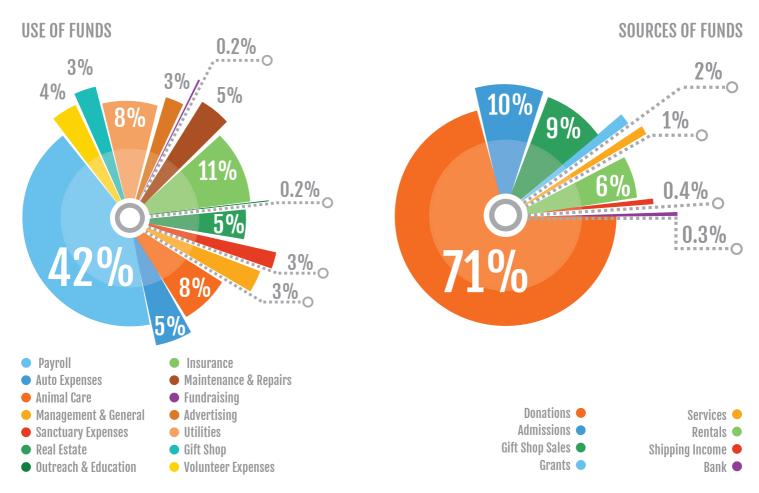
'Appreciate all you do for the wolves! My favorite animal."

Dionne, Ron, and Courtney

Visited with my daughter, was a fantastic experience. Our tour guide was super friendly and knowledgeable. It was nice to see that they put the comfort of the animals over any tourist type attractions, they all seemed really dedicated to what they do and over all resulted in a great and very educational experience.

Scott Zyniecki

FINANCIALS





Totals Nov 22, 2017 - Nov 22, 2018

% of Income

PR	OFIT	AND	LOSS %
OF	TOT	AL IN	ICOME

UF IUIAL IN	IUME		4250 Donations 4200 Donations/Memberships 4500 Fundraiser Total 4250 Donations	385,668.21 66,020.00 11,672.00 463,360.21	33.59% 5.75% 1.02% 40.35 %
Totals Nov 22	2018 - Nov 22, 2019		EARNED REVENUE 4051 Admissions	50 027 21	5.14%
Totals Nov 22,	2010 - 1404 22, 2019	% of Income	4080 Education Program	59,037.21	0.00%
INCOME		70 OF INCOME	4170 Outreach Sales Total 4080 Education Program Gift Shop 4150 Gift Shop Sales Online Gift Shop	555.51 555.51 -360.92 58,971.64	0.05% 0.05% -0.03% 5.14%
4250 Donations	341,993.64	60.55%	Rentals	-29.45 59,367.18	0.00% 5.17%
4200 Donations/Memberships	55,125.00	9.76%	Total Gift Shop	117,948.45	10.27%
4500 Fundraiser	4,382.28	0.78%	Grants	16,000.00	1.39%
Total 4250 Donations EARNED REVENUE	401,500.92	71.09%	TOTAL EARNED REVENUE Services	\$193,541.17 489,884.44	16.86% 42.66%
4051 Admissions	56,797.71	10.06% -0.11%	Shipping Income	1,436.91	0.13%
Gift Shop 4150 Gift Shop Sales	-605.38 51,257.41	9.08%	Total Income Total Cost of Goods Sold	1,148,233.22 26,214.36	100.00% 2.28%
Rentals	35,460.32	6.28%	iotal cost of doods sold	20,214.30	2.20/0
Total Gift Shop Grants	86,112.35 10,040.00	15.25% 1.78%	GROSS PROFIT	\$1,122,018.86	97.72%
TOTAL EARNED REVENUE Services	\$152,950.06 6.415.06	27.08% 1.14%	EXPENSES 6110 Animal Care Expense	33,698.63	2.93%
Shipping Income	2,012.66	0.36%	6200 Auto Expense	19,455.05	1.69%
Total Income	564,781.74	100.00%	6210 Fuel	11,100.74	0.97%
Total Cost of Goods Sold	22,772.81	4.03%	Total 6200 Auto Expense 6561 Payroll Expenses	30,555.79 427.61	2.66% 0.04%
GROSS PROFIT	\$542,008.93	95.97%	Total 6561 Payroll Expenses	183,999.18	16.02%
	40 12,000100	33.31 /3	6690 Housing	7.25	0.00%
EXPENSES 6110 Animal Care Expense	40,509.68	7.17%	6801 Merchandise Refund 6840 Reimbursement	10.00 -41.39	0.00% 0.00%
6120 Animal Rescue	77.55	0.01%	6942 Volunteer Expense	48,124.53	4.19%
6805 Newsletter	16.63	0.00%	6940 Stipend	900.00	0.08%
Brochures Total 6130 Publications	212.79 229.42	0.04% 0.04%	7710 Volunteer Food 7715 Medical Expense	-22.19 1,219.37	0.00% 0.11%
Total 6200 Auto Expense	26,046.82	4.61%	Total 6942 Volunteer Expense	50,221.71	4.37%
Total 6561 Payroll Expenses	227,054.09	40.20%	7000 Penalties	1,935.54	0.17%
6930 Sales And Membership Volunteer Enrichment	129.00 12.49	0.02% 0.00%	7440 Utilities 7540 Volunteers	47,533.08 16.99	4.14% 0.00%
Total 6942 Volunteer Expense	21,031.99	3.72%	9000 Travel Meals	2,784.81	0.24%
7440 Utilities	44,174.07	7.82%	9050 Travel Lodging Advertising	933.52 20,780.73	0.08% 1.81%
7540 Volunteers 9000 Travel Meals	180.12 2,068.51	0.03% 0.37%	ŭ	20,700.73	1.0170
9050 Travel Lodging	249.03	0.04%	EARNED REVENUE EXPENSES	4 000 40	0.400/
Advertising	15,501.80	2.74%	6000 Gift Shop Expense 6010 Reservation Expenses	4,609.40 15,047.05	0.40% 1.31%
EARNED REVENUE EXPENSES			Licenses and Permits	15.00	0.00%
6000 Gift Shop Expense	2,790.48	0.49%	Total 6000 Gift Shop Expense	19,671.45	1.71%
6010 Reservation Expenses Credit Card Machine	14,955.34 180.09	2.65% 0.03%	6261 Internet Expenses 6620 Fundraising Expenses	299.34 71.10	0.03% 0.01%
Total 6000 Gift Shop Expense	17,925.91	3.17%	Total Earned Revenue Expenses	20,041.89	1.75%
6620 Fundraising Expenses	1,061.65	0.19%	•		
Total Earned Revenue Expenses MAINTENANCE & REPAIRS	18,987.56	3.36% 4.55 %	MAINTENANCE & REPAIRS	29,082.39	2.53%
	25,681.62		MANAGEMENT AND GENERAL 6300 Bank Charge	8,492.55	0.74%
MANAGEMENT AND GENERAL 6300 Bank Charge	30.00 6,235.23	0.01% 1.10%	6600 Postage, Mailing Service	4,058.92	0.35%
6600 Postage, Mailing Service	4,133.50	0.73%	6750 Licenses and Permits 7520 Accounting & Tax Preparation	110.00 20,660.81	0.01% 1.80%
6750 Licenses and Permits	501.37	0.09%	Insurance	15,924.40	1.39%
7520 Accounting & Tax Preparation Total Insurance	5,638.12 58,418.69	1.00% 10.34%	Total Insurance	43,164.82	3.76%
Total Management and General	74,956.91	13.27%	Total Management and General	76,487.10	6.66%
Total Outreach/Education	1,131.64	0.20%	Total Outreach/Education Purchases	970.86 229.73	0.08% 0.02%
Total Real Estate	23,581.38	4.18%	Total Real Estate	10,816.82	0.94%
Sanctuary Expenses License and Permits	14,163.39 400.00	2.51% 0.07%	Sanctuary Expenses Grocery Run Expenses	13,863.29 92.12	1.21% 0.01%
Total Sanctuary Expenses	14,563.39	2.58%	Total Sanctuary Expenses	13,955.41	1.22%
TOTAL EXPENSES	\$535,923.83	94.89%	TOTAL EXPENSES	\$524,020.04	45.64%
Net Operating Income	6,085.10	1.08%	Net Operating Income	597,998.82	52.08%
Total Other Income Net Other Income	4,504.22 4,504.22	0.80% 0.80%	Total Other Income Net Other Income	4,602.40 4,602.40	0.40% 0.40%
NET INCOME	\$10,589.32	1.87%	NET INCOME	\$602,601.22	52.48%

INCOME

THANK YOU TO OUR SUPPORTERS

Wild Spirit Wolf Sanctuary would not and could not exist without the generosity and kindness from all of our supporters, including our donors, funders, sponsors, and volunteers both on- and off-site. From the Wild Spirit Team and all of our rescues, we send our biggest howl of thanks!

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Quinn Falconer

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WILD SPIRIT IN 2020 AND BEYOND

OUR VISION

The vision for Wild Spirit Wolf Sanctuary has always included rescuing abused and neglected captive-bred wild animals from the ego and misunderstandings of people, and then providing our rescues with the best possible care by creating as stress-free of an environment as feasible, by feeding species-specific and nutritionally balanced diets, by developing and integrating different forms of enrichment, and by meticulously observing each rescue to preciously document health and wellness, so that the Team can respond to changes in behavior and/or physical symptoms indicating possible illness. From this vision, strengthened by passion and empathy, Wild Spirit's mission of "Rescue, Sanctuary, and Education" was born.

Crystal Castellanos, Director of Operations, along with the Wild Spirit Board of Directors and the Team have been working diligently to transition Wild Spirit's focus more towards:

SELF-SUSTAINMENT ANIMAL ENRICHMENT AND WELLNESS THE MISSION OF EDUCATION

OUR GOALS FOR 2020

In an effort to always strive further towards the support and achievement of our mission, Wild Spirit sets annual goals. We would like to share with you our goals for 2020:

- 1 To continue to develop our Wild Spirit Team's culture, which is one of support, compassion, collaboration, cohesion, and honesty.
- 2 To collaborate as a Team to encourage and support individual professional growth for both staff and volunteers.
- 3 To develop Wild Spirit's public relations and to increase our presence in the public both nationally and internationally.
- 4 To focus pointedly on Wild Spirit's mission of "Education" by developing more materials, further streamlining our on-site tours, partnering with local schools, colleges, and groups to present our programs, such as Wild Spirit in the Classroom, and engaging as a team to increase our own knowledge, especially as new information



is published about the species to which Wild Spirit provides sanctuary.

5 - To develop more methods, routines, and protocols to provide enrichment to our rescues. as mental stimulation is vital for the wellness and health of animals in captivity.

COMING SOON IN 2020

PROJECTS

The Wild Spirit Team intends to complete a variety of projects throughout 2020 to benefit the Sanctuary. We would like to share with you our intentions:

- 1 Sell the Retreat Center, which has been the largest accommodation offered for guests to rent. However, the maintenance costs severely outweigh the profit from rental. By selling the Retreat Center, the Wild Spirit Team will be able to improve current team housing, and it will be possible to purchase the first of four small cabins that will be available for rent to visitors.
- 2 Complete the remaining habitat upgrades that were outlined in 2019 and funded by the Carroll Petrie Foundation. Also, the construction of the Geriatric Building will be completed.
- 3 Obtain and install additional water spigots in the back of the compound to serve the animals furthest from the courtyard. Furthermore, water shed equipment will be obtained to assist with the

4 - Hire more qualified team members to fill currently vacant though vital positions.

WILD SPIRIT IN THE CLASSROOM



The Wild Spirit Team has developed and constructed a unique, portable, educational program to offer to local schools, colleges, libraries, and other potentially interested groups throughout New

Wild Spirit in the Classroom discusses the history between people and wolves, the domestication process, the physical and behavioral differences between domestic dogs and wolves, the exotic pet trade, and, of course, what we at Wild Spirit do as a nonprofit organization dedicated to rescuing displaced, unwanted, and un-releasable captive-bred wolves, wolf-dogs, and other wild canine species from all over the United States.

The program utilizes a streamlined PowerPoint presentation, which a member of our team will use in leading the group through inquisition and discussion.

If you are interested in learning more about this new opportunity, or you would like to request our program for your class, school, group, or event, please check out our website for more details:

www.wildspiritwolfsanctuary.org/ wildspiritintheclassroom





SPECIAL EVENTS

HOWL-O-WEEN

Our 13th Annual Howl-o-ween event took place on Saturday, October 19th, and it was an enjoyable, engaging, and successful day! Thank you so much to everyone who celebrated with Wild Spirit.

Whether you visited us on-site, donated to support our rescues, participated in one of our tour options offered throughout the day, or tuned-in to our live feeds via Instagram broadcasting the day's events, our rescues send their howls of thanks! All types of support are equally vital and greatly appreciated by the Wild Spirit Family.

If you could not join us from afar or on-site in 2019, no worries! Wild Spirit hosts this festive event

every October, and we hope to welcome many new faces in 2020.

Participants can look forward to free Standard Tours, our morning Pumpkin Feeding Tour, where guests assist the team in handing meat-stuffed pumpkins to rescues, an exclusive and price-reduced Meet-and-Greet, where guests will gather to listen to a talk given by a senior team member while accompanied by one of our rescues, limited-edition merchandise, and more!

Howl Out! To Brittany Chiapetti, operator of Chip's Custom Skulls, who volunteered her time and wisdom, providing guests with a special presentation about canine anatomy, highlighting the similarities and differences, the identification markers, and more on the skulls of coyotes, foxes, and wolves. Thank you, Brittany!



HOWLING POETRY CONTEST

As 2019 drew to a close, the Wild Spirit Team was proud and excited to present our First Annual Howling Poetry Contest to the public. Submissions were accepted for a month between November 15th and December 18th. All ages and skill levels were encouraged to submit a poem written in response to the photographic prompt provided.

Enthusiastic about developing and implementing new and interactive activities, events, and contests, the Wild Spirit Team recognizes the importance of engaging with our supporters and followers, and we are excited to see how the public responds to what we have brewing!

Of course, all that we do is for the benefit of our rescues. By participating in Wild Spirit's special events, such as Howl-o-ween and our Howling Poetry Contest, you support the Wild Spirit Team's efforts and the happiness and wellness of our animals.

Stay tuned for more new interactive events and contests hosted by Wild Spirit Wolf Sanctuary in 2020 and beyond!



WILD SPIRIT WOLF SANCTUARY

HC 61 Box 28 Ramah, NM 87321

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COME OUT AND VISIT US

11:00 am - 4:30 pm Tuesday thru Sunday

CLOSED MONDAYS

Closed January thru February Tours are by reservation only

For more information visit our website www.wildspiritwolfsactuary.org Call (505) 775-3304

Email info@wildspiritwolfsanctuary.org

SPECIALTY TOURS ARE BY RESERVATION ONLY

Book your tour online today at wildspiritwolfsanctuary.org/tours-wild-spirit/ Email reservations@wildspiritwolfsanctuary.org

Top Row - Left to Right:

Tim Waite - B&M Technician | Josh McNitt - Guest Services and HR Assistant

Mike Budd - Volunteer | Abbie Harville - Volunteer | Jared Kain-Woods - Volunteer Ramon Castellanos - Social Media and Outreach Developer

Kendra Kain-Woods - Grant Coordinator Jessica Schmidt - Administrative Assistant

Bottom Row - Left to Right:

Stephanie Leitch - Gift Shop Attendant | Lisa McNitt - Bookkeeper
Crystal Castellanos - Director of Operations | Leyton J. Cougar - Director of
Development | Tina Greenwood - Gift Shop Attendant | Rae McCue - Animal Care

